Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Message Text

CONFIDENTIAL

PAGE 01 KUALA 08095 030425Z
ACTION EA-12

INFO OCT-01 ISO-00 SOE-02 AID-05 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 DOE-15 H-01 INR-10 INT-05
L-03 NSAE-00 NSC-05 OMB-01 PM-05 ICA-11 OES-09
SP-02 SS-15 STR-07 TRSE-00 ACDA-12 /130 W
----------066897 032018Z /45
R 030207Z AUG 78
FM AMEMBASSY KUALA LUMPUR
TO SECSTATE WASHDC 7065
INFO AMEMBASSY JAKARTA
AMEMBASSY SINGAPORE
AMEMBASSY TOKYO

C O N F I D E N T I A L KUALA LUMPUR 8095

E. O. 11652: GDS
TAGS: ENRG, MY
SUBJ: BINTULU LNG PROJECT

REF: KUALA LUMPUR 7884

1. THE EMBASSY HAS BEEN INFORMED THAT PETRONAS HAS SHORT LISTED THREE AMERICAN AND THREE JAPANESE FIRMS TO BID ON THE BINTULU LNG PROJECT. ONE AMERICAN AND ONE JAPANESE FIRM ARE ALREADY BIDDING AS A JOINT VENTURE AND THE OTHER TWO AMERICAN AND JAPANESE FIRMS ARE EXPECTED TO PAIR OFF AND TO SUBMIT JOINT BIDS. THE AMERICAN AND JAPANESE FIRMS ALREADY PAIRED OFF ARE FOSTER-WHEELER AND ISCHIGAKAWAJINA HARIMA INDUSTRIES, LTD. (IHI). THE REMAIINING AMERICAN FIRMS ARE PULLMAN-KELLOG AND LUMMUS. THE REMAINING JAPANESE COMPANIES ARE JAPANESE GASOLINE CORPORATION AND CHIYODA. PETRONAS INSISTED THAT JGC DROP THEIR FORMER AMERICAN PARTNERS, PROCON, DUE TO TPROCON'S DIFFICULTIES WITH THE CATCH-BY-CHANCE REFINNERY IN NEWFOUNDLAND, CANADA, AND THEIR LOSS OF KEY STAFF. PETRONAS HAS REFUSED TO CONFIRM OR DENY THE PRESENCE OF ANY FIRM ON THE LIST AND INFORMED THE EMBASSY IT WOULD NOT COMMENT ON THE PUBLICLY UNTIL THE WEEK OF AUGUST 7.
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 KUALA 08095 030425Z

2. COMMENT: WHILE IT WAS SURPRISING TO SEE PETRONAS PICK SPECIFIC AMERICAN AND JAPANESE FIRMS THAT HAD NOT BEEN PAIRED OFF IN THE PAST, IT DOES KEEP IN LINE WITH THEIR STATED GOAL OF USING AMERICAN TECHNOLOGY BUT LETTING A MAJOR MARKET, I.E., JAPAN, SHAREIN THE CONSTRUCTION OF THE PROJECT. WE EXPECT ALL ASPECTS OF THE PROJECT TO NOW MOVE

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

VERY RAPIDLY AND ARE MUCH MORE ASSURED THAT THERE WILL BE
SIGNIFICANT US INPUT IN THE BILLION DOLLAR PROJECT.
MILLER

CONFIDENTIAL

NNN

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: LPG, PROPOSALS (BID), CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 03 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978KUALA08095
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780318-0898
Format: TEL
From: KUALA LUMPUR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197808103/aaaadimt.tel
Line Count: 65
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a2190358-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 78 KUALA LUMPUR 7884
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 06 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1550184
Secure: OPEN
Status: NATIVE
Subject: BINTULU LNG PROJECT
TAGS: ENRG, MY, PETRONAS
To: STATE
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/a2190358-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014